



HEALTH SERVICES, INC.

Innovating Quality Patient Care.™

January 28, 2020

Arthur | Marshall, Inc.
8600 Freeport Parkway
Suite 440
Irving, TX 75063

To whom it may concern:

Making the decision to partner with a recruitment firm was not an easy one. As a Federally Qualified Health Center, it can be challenging to recruit qualified providers who are a fit for our organization. This is especially true when coupled with the budgetary restrictions we face that do not affect many of the other organizations across the country – however, we are all competing for the attention of candidates within the same pool. Arthur Marshall does a fantastic job of operating within these parameters.

We tried recruiting for an OBGYN on our own for a little over two years with limited results. Posting ads online, using newspapers, and word of mouth through our clinic and our doctor's reputations. Once we partnered with Arthur Marshall, we received a candidate shortly after our profile visit. I know this doesn't happen often, but we feel confident it was their professionalism and experience in the industry which increased our position's visibility and why we ended up finding a provider in under 120 days!

Arthur Marshall spent a great amount of time learning about our community and opportunities to understand exactly what kind of physician would excel. They also made sure every strategic decision was in the best interest of Health Services Inc. by keeping our budget in mind and saving our organization valuable time. Our consulting recruiter has done an excellent job in presenting qualified candidates.

I continue to work with Arthur Marshall knowing that they will recruit providers for our most challenging searches. I would highly recommend any organization with recruitment challenges to consider Arthur Marshall as your firm of choice.

Sincerely,

Gilbert Darlington, CEO
Health Services Inc.