
The Physician Network

July 26, 2007

To Whom It May Concern:

Our organization, like many others, has used a variety of recruitment efforts and resources to facilitate the continuous task of physician staffing. We have worked with a number of full-service firms over the years in hopes of finding one that we can trust and with whom we could build a great relationship. After many attempts, we have finally found a firm that understands our needs and continues to exceed our expectations on a consistent basis by saving us countless hours working on those hard-to-fill searches!

Upon commencement of the search, our recruiter visited our community, met with both our physicians and management, and provided us with valuable input regarding the current market. Throughout the process we were provided with continuous communication detailing each physician to whom our opportunity was presented and provided expert advice on how we should proceed with each candidate. Their candidates have all been well informed about our community and opportunities prior to each visit, which made it easier for us to focus on showcasing our community while they were in town. Each time we identified a good match, our recruiter played an integral part in the negotiations with the physician and helped us structure agreements that worked for both parties.

Since our initial Emergency Medicine search, Arthur/Marshall Inc. has placed Hospitalists, Family Practice, General Surgery and most impressively, an Orthopedic Hand Surgeon! I would not hesitate to recommend Arthur/Marshall Inc. to any hospital or group that is in need of physicians.

Sincerely,



Becky Akert
Recruitment & Human Resources