

## NEWTON FAMILY CLINICS

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February, 17 2012


To Whom It May Concern

RE: Letter of Recommendation

I am happy to recommend the services of Arthur Marshall, Inc. They have delivered superior physician recruitment services to our practice. Our relationship with Arthur Marshall began when my staff met Mike McDaniel at a TORCH conference in Austin. Mike learned of our need and made a trip out to our practice. He gathered the information about our opportunity, consulted on the market and what we could expect in moving forward with recruitment. We discussed the challenges of recruiting into a rural community such as ours and the fact that we were a solo practice. We engaged Arthur Marshall in the beginning of September to find a Family Practice Physician and signed our new physician in the middle of December two and a half months later. The candidates were thoroughly screened for our practice and community to be a fit. Their approach for success was utilizing external marketing efforts, face-to-face-interviews and ongoing communication.

I feel confident in recommending Arthur Marshall for physician recruitment services to clinics of any size and in any demographic location.

Regards,

  
Mrs. Gloria Jones R.N. Administrator  
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